



Andrew Oliver

Andrew Oliver has dedicated nearly 30 years to the Class 8 commercial truck industry, building a career defined by hard work, determination, and entrepreneurial success. Today, he owns and operates Oliver Truck Center, one of Texas' fastest-growing used semi-truck dealerships, with locations in San Antonio, Houston, and Fort Worth.

Andrew began his career in Dallas, Texas, with U.S. Equipment Exports, where he served as a corporate buyer and wholesaler. In that role, he traveled throughout the United States purchasing Class 8 trucks for export to customers around the world, including Africa, South Africa, Asia, Europe, South America, and Mexico. The position provided him with extensive knowledge of truck valuations, fleet purchasing, and the global commercial vehicle market.

After his career in Dallas, Andrew decided to relocate to San Antonio, Texas. Following a memorable hunting season spent enjoying the outdoors before beginning his next chapter, Andrew joined Arrow Truck Sales. Transitioning from the wholesale side of the business into retail truck sales was a significant adjustment, but one he embraced with determination.

During his 10-year career at Arrow Truck Sales, Andrew consistently established himself as one of the company's top performers. While working at one of Arrow's smallest branches, he earned the distinction of being the number one salesperson at that location every year he was there. He ultimately rose to become the number one salesperson in the entire company. Throughout his career with Arrow, he received numerous prestigious awards, including multiple President's Club honors, Diamond Sales Associate recognition, Double Diamond and Gold-level awards, along with many other top sales achievements. Those awards continue to serve as a reminder of the foundation upon which he built his career.

After a decade of success with Arrow Truck Sales, Andrew decided it was time to pursue his dream of business ownership. He founded Oliver Truck Center in San Antonio, Texas. Shortly after opening the dealership, he purchased Pit Stop Diesel Service, the repair facility from which he had been leasing his dealership property. Operating both a successful truck dealership and a commercial diesel repair shop, Andrew expanded the service business to approximately five times its original value before eventually selling it. The proceeds from that sale enabled him to purchase his dealership property on Interstate 10's renowned Truck Row, providing the foundation for the company's next phase of growth.

Today, Oliver Truck Center continues to expand across Texas. The company opened its Houston location in 2023 and later added a third dealership in Fort Worth, fulfilling Andrew's lifelong dream of building a statewide dealership network. The flagship San Antonio location is currently undergoing significant expansion, including the construction of a brand-new sales facility designed to support the company's continued growth and commitment to serving commercial trucking customers throughout Texas.

Andrew's vision extends well beyond three locations. His mission is simple: to build Oliver Truck Center into the number one used Class 8 truck dealership in the State of Texas. Guided by a relentless work ethic, a passion for the trucking industry, and a commitment to serving his customers with integrity, he continues to pursue that goal every day. As the company grows, Andrew remains focused on creating one of the premier commercial truck organizations in the country, with future expansion opportunities always on the horizon.